



Table of Contents

- 1. Chronology of Multi-Year Agreement
- 2. Overarching Changes/Updates
- 3. Summary of Current Agreement
- 4. Anticipated Annual Process & Timing
- 5. Cash Flows & Water Flows

Montecito Efforts to Market Surplus Water Supplies

Chronology

Apr 2020

MWD
 Planning and initial activities to market surplus SWP supplies

April 2021

DWR revises their

SWP transfer rules,

which expands

trading activity

Early 2023
Substantial
precipitation
leads to wet
conditions
throughout CA

Fall 2023

 Begin renegotiation of Homer agreement after MWD legal approval **May 2024**Finalize draft
for approval

Feb 2021

 Proposals reviewed and evaluated



 Draft Homer Agreement circulated



Nov 2019

WWR analysis

of market

supply options for MWD















Nov 2020

 Outreach and active water supply marketing

XOIs received

Aug 2021

 Homer selected for further contract development

> March 2022 MWD and Homer execute dry year option agreement for 2,000 AF

Summer 2022

 Homer negotiation paused due to active CCWA litigation



 Multiple rounds of redline edits by Parties & legal

Proposed Agreement

Recent Changes/Updates

- Goals: Simplicity, clarity, parity
- Recent changes since March 2024 update to MWD Board
- Overall, recent changes are minor
 - Clarify definition of the "Place of Delivery"
 - Sharing of <u>unused</u> carryover of SWP water in San Luis Reservoir with Homer
 - Make Semitropic capacity sharing language reciprocal between parties
 - Corrections and clarifications from legal teams of both parties

Proposed Agreement

Summary of Current Agreement

- 5-Year Term
- Homer commits to purchasing Montecito's surplus SWP supplies
 - Montecito determines quantity at their sole discretion by May 30
 - Homer makes annual minimum payment of \$100,000 each year
 - Annual minimum payments credited toward water made available by MWD
 - Option payment credits capped at \$300,000
 - Variable pricing based on SWP allocation
 - Maintained original pricing: \$300 to \$1,100 per AF
 - Escalated annually by the greater of:
 - Annual change in the CPI
 - Rolling 5-year average increase in SWP fixed charges

inal SWP Allocation (%) Transfer Water Rate			
0 to 25	\$1,100		
25 to 60	\$600 \$400		
61 to 85			
86 to 100	\$300		

- Montecito provides Homer with secondary rights to their SWRU recharge & recovery capacity
 - "....not being used by Montecito for a water supply benefit to Montecito in that Year"
 - Montecito notifies Homer of availability (if any) by April 1
 - Reciprocal provision: Homer shall provide Montecito with secondary rights to capacity

Homer Agreement: Primary Terms

Cash Flows & Water Flows

- Projections based on historic allocations
 - Three date ranges: 2016-2020 (Average), 2017-2021 (Dry), 2018-2022 (Critical)
 - Reduced allocations by 5 percentage points for modeling
- Anticipated transfer of 5,300 AF of surplus SWP supplies
- Anticipated financial benefit \$2.37 million over 5 years (\$512,000 per year)
- Worst-case scenario of \$0.63 million over 5 years (\$136,000 per year)
- All three scenarios project no need for dry-year supplies in the next 5 years

Factor	Average Scenario	Dry Scenario	Critical Scenario
AF Transferred in Years with a SWP Allocation of 86 to 100%	0	0	0
AF Transferred in Years with a SWP Allocation of 61 to 85%	3,996	3,146	1,496
AF Transferred in Years with a SWP Allocation of 26 to 60%	1,287	513	0
AF Transferred in Years with a SWP Allocation of 0 to 25%	18	18	18
Total SWP Transfer Amount to Homer (AF)	5,301	3,676	1,514
Total Financial Benefit to Montecito (2024 dollars)	\$2.37 million	\$1.58 million	\$0.63 million
Annualized Benefit to Montecito (\$/year)	\$512,000	\$341,000	\$136,000

Agreement Approval Next Steps

Timelines are approximate and estimated

- May 2024: MWD Board Approval
 - Agreement
 - CEQA Compliance (NOE)
- June to July 2024: Pursuit of KCWA Approval
 - Homer working with member agencies in KCWA
- August 2024: KCWA Approval
 - Agreement
 - CEQA Compliance (NOE)
- September 2024: Submittal of Agreement Package to DWR
 - Fully executed Agreement
 - CEQA Compliance documentation

7



Questions & Discussion